

## ACEC Coalitions provide niche resources to ACEC members

ACEC National's Coalitions provide for like-minded firms from across the A/E/C industry that are seeking resources for information-sharing, best practices and networking opportunities. These coalitions are a great value to member firms and will help firms grow and thrive in this economy. If your firm focuses on one of these specialty areas, consider joining an ACEC Coalition. Your firm must be a member of ACEC to join any of the coalitions.

### Council of American Structural Engineers (CASE)

CASE provides a forum for action to improve the quality of structural engineering through enhancement of business practices, decreased professional liability exposure and increased profitability. CASE supplies members with contracts, guidelines and risk management tools as well as education programs. Members also receive CASE in Point for Structure Magazine and e-Newsletters providing up-to-date information. Dues based on employee size range from \$500 to \$2,000/ year.

### Council of American Mechanical and Electrical Engineers (CAMEE)

The Council of American Mechanical Electrical Engineers (CAMEE) was formed to provide up to date information to member

firms on how to best serve their clients. "The fact that some of those clients are actively involved in the development of projects using the concept of Green Buildings has added another aspect to the world of Mechanical Electrical engineering. Engineers now must address the normal aspects of building design plus the more restrictive requirements of the LEED criteria," said Dale Jacobs, BSA Lifestructures, CAMEE member. Dues are \$300/ year.

### Council of Professional Surveyors (COPS)

COPS seeks to strengthen the business environment and image of member firms, focusing on quality professional surveying services in a competitive global marketplace. COPS provides its members with surveying-related contracts and other business tools such as employee job descriptions, spreadsheets for estimating services and manpower projection, field notes and newsletters. Dues are \$250/ year.

### Land Development Coalition

The coalition's goals include: providing business practice programs and information for land development firms; developing

liaison relationships with client industry associations; collaborating with federal regulatory agencies creating policy that affect land development activities; and monitoring trends and changes in the industry to help firms maintain and enhance profitability. Dues are \$150/ year with a membership incentive program

### Small Firm Council

Join the SFC and start profiting from the value-added benefits the Small Firm Council offers its members. With an ever-changing marketplace, SFC is committed to offering the

products and services that help a small firm's bottom line. Take advantage of education sessions, networking opportunities, CEO roundtables, the *SFC Connector* newsletter, and an SFC listserv, all specially designed to meet the needs of small firms. SFC Members will also receive a free copy of small firm statistics from the ACEC Business Trends Survey, an SFC Membership Directory, and audio-tapes of SFC business development seminars held during ACEC Conferences and Conventions.

For more information on ACEC Coalitions, visit: [www.acec.org/coalitions/index.cfm](http://www.acec.org/coalitions/index.cfm).



### Golf opportunities still available!

Annual Scholarship Golf Outing  
June 17  
Maple Creek Golf Club, Indianapolis

Individual player \$125  
Foursome \$500  
Sponsorships starting at \$250

Call (317) 637-3563 or e-mail [staff@acecindiana.org](mailto:staff@acecindiana.org) for more info.

### What has ACEC Indiana done for you?

> Collaborated with the QBS Coalition to recognize four projects that successfully used the process of Qualifications Based Selection at the annual banquet. The luncheon featured Guest Speaker Allison Melangton, President of the 2012 Super Bowl Host Committee.

> Defeated a bill that would have prohibited professional engineering firms from preparing public works specifications with propriety items and face potential criminal action for assisting clients.

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